



The bottleneck in global hiring isn't sourcing.

It's everything that happens after you find the person.

- Hiring isn't slow — your infrastructure is
- 3+ countries = operational drag
- Deel removes entity + compliance blockers
- Available on AWS Marketplace

Where the Time Actually Goes

- Entity setup in a new country: 3 to 6 months
- Legal review of a new employment contract: 2 to 4 weeks
- Onboarding breaks when systems weren't built for that country
- None of these are HR problems. They are infrastructure problems that land on HR's desk.

Where It Shows Up in the Numbers

Around 3 to 5 countries, workarounds become the system. Each new market adds complexity your core tools weren't designed to handle. This is where offer close rates start to drop — not because of comp, but because the gap between verbal offer and signed contract is too long.

What Changes with Deel HR + EOR

Deel provides a single global employment infrastructure across HR, compliance, and EOR.



Hire without an entity

Make offers in new markets immediately, no entity required up front.



Compliance by default

Contracts, leave policies, and labor rules are enforced automatically through our continuous compliance engine.



One global onboarding system

One workflow across all countries and worker types.



Procurement alignment via AWS

PPA spend aligns hiring with finance from day one.

The Outcome

- ✓ Offers signed in days, not weeks
- ✓ Compliance that updates automatically
- ✓ HR ops that scale without added headcount
- ✓ No entity required to enter 150+ countries

[Download the New Ebook](#)

