

Global workforce vendors are the last unrationalized category.

- 6-12 vendors is the norm — and the problem
- Expansion outpaces governance
- Deel consolidates into one scalable vendor
- Available on AWS Marketplace (counts toward PPA)

The Actual Architecture Problem

Most global IT setups were built for a different era. Global payroll often means aggregators routing to local providers. You approve one vendor but inherit many you don't see. By ~15 countries, you may have 15+ subprocessors handling sensitive workforce data.

Where It Compounds

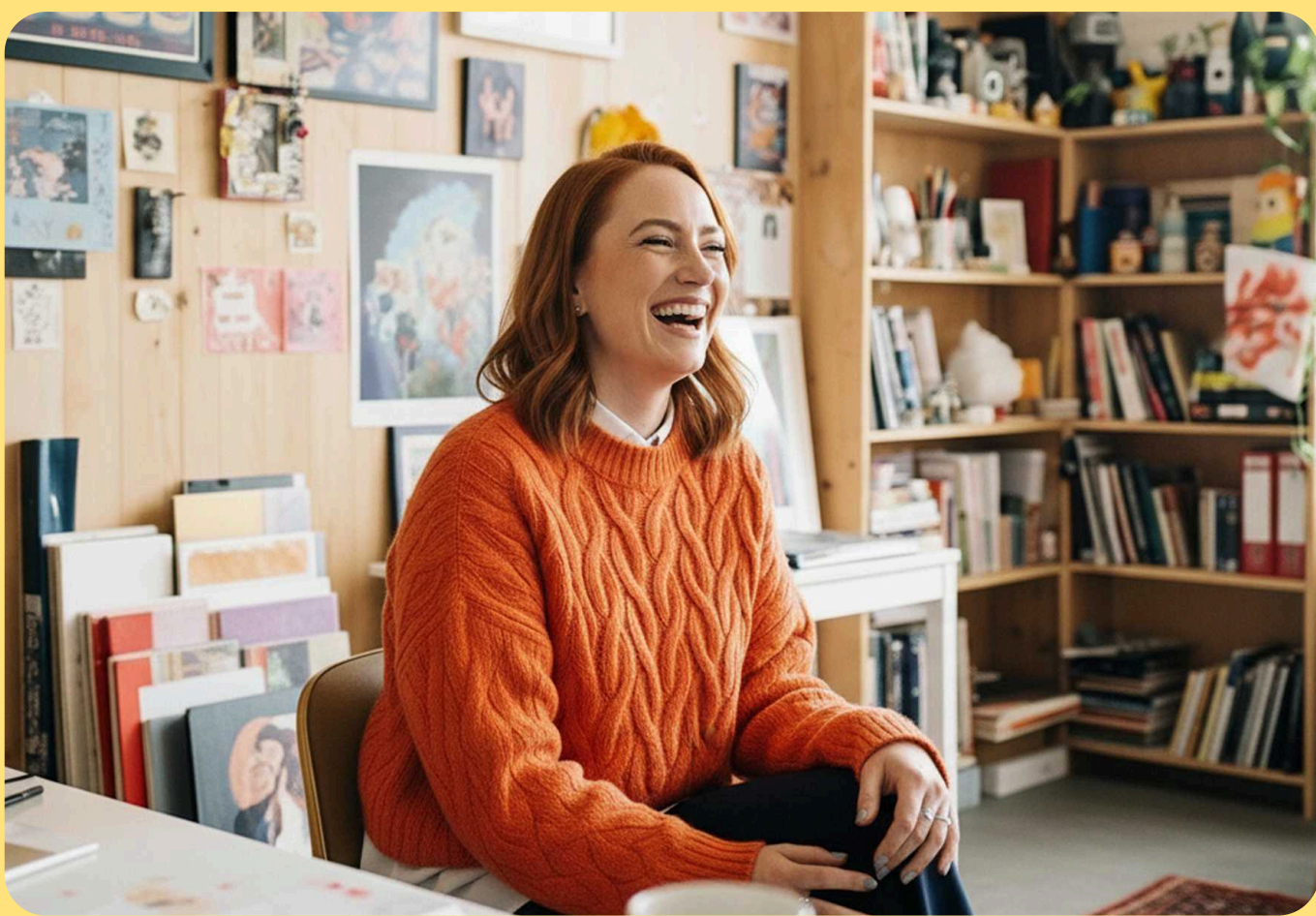
Each subprocessor introduces different security standards, audit coverage, and data handling practices. Liability becomes fragmented by design.



What changes with Deel + AWS Marketplace

Deel operates a single, owned infrastructure layer — not an aggregator model.

- ✓ Shorter, auditable vendor chain. Fewer subprocessors, clearer accountability.
- ✓ Security at the application layer. Controls enforced within the system, not just infra.
- ✓ Continuous compliance logic. Rules update in real time across countries.
- ✓ Extends your existing architecture. Fits into IAM, HRIS, and access review workflows.



The Outcome

- ✓ Fewer subprocessors to audit
- ✓ Consistent global security controls
- ✓ Continuous compliance without drift
- ✓ Workforce data governed in your core systems

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